

R. Keller Staley

EXPERIENCE SUMMARY

Over 25 years experience managing complex Department of Energy (DOE) contracts and tasks involving: program planning, management, and review; strategy development and analysis; the design, development, implementation, training and documentation of business management processes and systems; technology assessments; and communications and outreach. DOE offices supported include:

Under Secretary of Energy	Management
Fossil Energy	Human Capital Management
Energy Efficiency and Renewable Energy	Policy and International Affairs
Nuclear Energy	Loan Guarantee Program
Environmental Management	National Energy Technology Laboratory
Under Secretary for Science	National Renewable Energy Laboratory
National Nuclear Security Administration	Office of River Protection
Energy Information Administration	Savannah River Office
Electricity Delivery and Energy Reliability	Oak Ridge Office
Chief Financial Officer	Office of Petroleum Reserves

Key expertise areas include: enterprise engineering; budget formulation and execution; balanced scorecard / mapping; workforce strategy and analysis; dynamic decision support spreadsheet tools; “simple” systems for business integration; and program corporate communication.

Key programs initiated and managed include:

- Developed and led the capture strategy, co-wrote the proposal and served as Project Manager for the \$90 million, six year small business contract providing business planning, management and evaluation support to the Under Secretary, the Chief Financial Officer, the Loan Guarantee Program and other offices;
- Developed and led the capture strategy, co-wrote the proposal and served as Project Manager for the \$35 million, five year small business contract providing planning, management, systems, evaluation and program assessment support to the DOE Office of Energy Efficiency and Renewable Energy;
- Played key capture and / or project management roles for contracts at Savannah River Office, Office of River Protection, National Energy Technology Laboratory, Office of Fossil Energy and others totaling over \$50 million.

DETAILED EXPERIENCE

2010 – Present	Associate Partner, IBM
2007 – 2010	Executive Vice President, NISC (acquired by IBM); President, TMS
1987 – 2007	Vice President, TMS (acquired by NISC – DC Capital Partners)
1982 – 1987	Analyst, Systematics General Corporation

EDUCATION

- M.A., Science, Technology and Public Policy, The George Washington University, 1985
- B.A., Political Science, DePauw University, 1979
- Driving Corporate Performance – Balanced Scorecards, Strategy Maps and the Strategy-Focused Organization, Harvard Business School
- Managing Cost Information for Effective Strategic Decisions, Northwestern University, Kellogg Business School

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