

# **LONGENECKER and ASSOCIATES**

## **EXPERIENCE SUMMARIES FOR KEY PERSONNEL**

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### **Stephen D. Mournighan**

#### **EXPERIENCE SUMMARY**

Mr. Mournighan has over 38 years experience in Federal procurement and organizational management. His experience has for the most part involved the Nation's energy programs, and he has played key roles in most major Department of Energy acquisitions since the inception of the Department of Energy. These projects range from the fossil energy demonstration programs and the Clinch River Breeder Reactor in the 1970's, through the major management and operating contractor competitions since 1993. During this time he was the Department's lead senior executive for the development of procurement policy, performance measurement, field auditing, and twice was the Director of the Office of Small and Disadvantaged Business Utilization. For the last five years of his Federal career, he was the Deputy Director of Procurement and Assistance Management at the Department of Energy, second in command to the Department's Procurement Executive. Mr. Mournighan is presently a Vice President of Longenecker and Associates, concentrating on assisting customers in understanding the Department's procurement programs, and how to successfully use those programs to achieve customer objectives.

#### **DETAILED EXPERIENCE**

Mr. Mournighan is currently providing senior management consulting services to a number of companies who are seeking contract opportunities at the Department of Energy, as well as assisting companies who are presently under contract to DOE concerning contract administration issues. In these roles Mr. Mournighan is involved in strategic business planning, bidding and negotiation strategies, business intelligence, and assisting firms in understanding the way the Department of Energy operates.

In his capacity as the Department of Energy's the Deputy Director of Procurement and Assistance Management, from 2000 to 2005, Mr. Mournighan oversaw the management of the Department's procurement activities, including the recompetition of many of DOE's national laboratories, environmental management closure sites, and major contracts for information technology. He was also instrumental in establishing a performance measurement system for DOE's procurement activities, as well as introducing electronic commerce into DOE's purchasing activities.

Previous to his elevation to Deputy Director in 2000, Mr. Mournighan served in numerous senior executive positions within DOE's Office of Procurement and Assistance Management. From 1994 to 2000, he managed the Office of Business Clearance, which is responsible for the review and approval of all major DOE acquisitions. This position involved working with senior DOE political and career leaders in developing and approving acquisition plans, solicitations and negotiations for such contracts as the Rocky Flats and Fernald closures, the recompetition of the Idaho and Brookhaven National Laboratories, and the recompetition of the Defense Programs productions facilities. This position provided Mr. Mournighan with tremendous insight into the field operations of the Department of Energy, and allows him to communicate that understanding to Longenecker and Associates customers. He is also very knowledgeable of the managers throughout the DOE complex.

For nine years he was the Director of Procurement Policy, charged with implementing numerous procurement initiatives, including Contract Reform, accountability regulations, Price Anderson indemnity and penalty provisions, and DOE's intellectual property regulations. He is very well

versed in the Federal regulatory process, and is extremely knowledgeable of Federal and DOE procurement regulations, policies and guidance.

Twice during his period as a senior executive of the Department of Energy, he was asked to lead the Office of Small and Disadvantaged Business Utilization. This position is a political appointment, and these interim assignments provided Mr. Mournighan with a valuable understanding of the small business community, and he developed an outstanding relationship with this community in his successful promotion of the small business program throughout DOE. After his last assignment in the small business office, which was throughout 2001, he continued, when returning to his position as Deputy Director of Procurement and Assistance Management, to provide a liaison between the small business community, DOE's small business program, and the Department's many procurement offices.

**EDUCATION**

- Georgetown University – BS in International Affairs
- American University – Master of Public Administration